

OCTOBER 25 - 26

# CAMELOT

3PL **CAMELOT**  
SOFTWARE

# 2018 USER CONFERENCE



**LEARN  
NEW IDEAS**

Informative group sessions on current and future functionality. Separate tracks for Operations and Management.



**CONNECT  
WITH OTHERS**

Visit with old friends and learn from your peers. UC is a great way to pick up tips to help optimize your Camelot WMS



**RELAX  
HAVE SOME FUN**

We have a fun and relaxing evening planned at Top Golf on Thursday. Plenty of activities for non-golfers too.

## JOIN US

Join us for the 2018 Annual Camelot User Conference in Charlotte, NC. The two day conference will be held at the newly renovated Crowne Plaza Hotel in Charlotte, NC. In addition to impactful training and breakout sessions, this year will include plenty of time for fun and networking.

Room availability is limited. Register today to reserve your spot and receive the early bird discounts!

## THE DETAILS

When : October 25 -26, 2018

Where : Crowne Plaza, Charlotte, NC

Cost : \$450 (\$350 before July 31st)

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Camelot 3PL Software  
10020 Park Cedar Dr.  
Charlotte, NC 28210

# CAMELOT



# 2018 USER CONFERENCE

Crowne Plaza Executive Park - Charlotte, NC    **October 25 - 26, 2018**

## Wednesday October 24<sup>th</sup> – Pre-Conference Training / Golf

8:00am – 12:00pm    Intermediate Training  
1:00pm – 6:00pm    Advanced Training (1:00–5:00pm) or Golf (1:30–6:00pm)

## Thursday October 25<sup>th</sup> – Combined Group Sessions

8:15am – 9:15am	<b>Welcome and Introductions</b>	
9:15am – 10:00am	<b>The Kingdom of Camelot</b>	
10:00am – 10:15am	<i>Coffee Break</i>	
10:15am – 11:15am	<b>Excalibur, The Software of Legend</b>	
11:15am – 11:30am	<i>Networking Break</i>	
11:30am – 12:00pm	<b>Client Showcases</b>	
12:00pm – 12:30pm	Camelot Staff Introductions	
12:30pm – 1:30pm	<i>Lunch</i>	
1:30pm – 2:30pm	<b>Excalibur Interfaces for Seamlessly Integrating External Data Sources</b>	
2:30pm – 2:45pm	<i>Networking Break</i>	
2:45pm – 3:45pm	<b>eCommerce and High Volume Fulfillment Made Easy</b>	
3:45pm – 4:00pm	<i>Networking Break</i>	
4:00pm – 5:00pm	<b>Increasing Productivity with Mobile Scanning</b>	
7:00pm	Topgolf & Dinner	* Support Desk Hours: Thursday: 1:30pm - 5:00pm

## Friday October 26<sup>th</sup> – Combined Group / Breakout Sessions

8:15am – 9:00am	Roundtable Discussions	
9:00am – 9:45am	Keynote Speaker - Sandy Vosk, Advanced Technology Solutions	
9:45am – 10:00am	<i>Coffee Break</i>	
<b>Breakout Sessions</b>	<b><u>Operations / IT</u></b>	<b><u>Management / Sales</u></b>
10:00am – 10:45am	<b>Advanced Order Processing Module</b>	<b>Business Continuity / Disaster Recovery</b>
10:45am – 11:00am	<i>Networking Break</i>	<i>Networking Break</i>
11:00am – 11:45am	<b>Tips and Tricks to Optimize Your System</b>	<b>Business Intelligence - Using the Right KPIs</b>
11:45am – 12:30pm	<b>Software Development</b>	<b>Project Management</b>
12:30pm – 1:30pm	<i>Lunch</i>	
<b>Group Sessions</b>	<b><u>Group Sessions</u></b>	
1:30pm – 2:30pm	<b>System Management: Updates, Backups, Database Maintenance, and more!</b>	
2:30pm – 2:45pm	<i>Networking Break</i>	
2:45pm – 3:45pm	<b>Camelot Support and Software Enhancements</b>	
4:00pm	Close	

\* Support Desk Hours: Friday 9:00am -12:30pm

# 2018 Camelot User Conference Sessions

## Group Sessions

### **The Kingdom of Camelot – Tyler Overcash**

Overview of the business with a short history of the company, our mission and how we are serving customers.

### **Excalibur, The Software of Legend – Tola Coates**

supply chain solutions which improve profitability and performance through improved management of inventory, warehousing and shipping..

### **Keynote Speaker – Sandy Vosk, Advantage Technology Solutions**

The strong US economy, exponential growth in eCommerce, the Amazon effect, and disrupting technological advancements are changing the 3PL warehousing industry. Stay on top of the trends and grow your business.

### **Excalibur Interfaces for Seamlessly Integrating External Data Sources – Ryley Beaumont**

Learn about different methods for transmitting information in and out of Excalibur. Communicate data between multiple trading partners using Camelot's EDI solutions. Retrieve data from with API Web Services, as well as live order details from your clients via our WebLink Customer Portal.

### **eCommerce and High Volume Fulfillment Made Easy – Javier Rodriguez**

This session focuses on Camelot's eOrder fulfillment module, which is a solution that applies the right mix of processes and workflow adjustment to handle high volumes of direct-to-consumer orders with greater speed and accuracy.

### **Increasing Productivity with Mobile Scanning – Robert Anderson**

Integrate your operation activities directly into Excalibur by Implementation WIMS or MobileLink. Capture operator activity and productivity, increase picking accuracy and accountability, cut down on your paper and labor costs by implementing guided picking, or take advantage of advanced features like the integration with Workflow, Directed Putaway, or Labor Analysis.

### **System Management: Updates, Backups, Database Maintenance, and more! – Adam Cohen**

Things move at a fast pace in the technology world, so it is important to stay on top of your database and systems to ensure they are running effectively. Delve into our processes for updates, upgrades, and server migrations, and learn other tips and tricks to maintain your Excalibur database and server environment.

### **Camelot Support and Software Enhancements – Adam Cohen**

Learn about Camelot's online tools and service agreements and how system managers can expedite and reduce support. One critical success factor is applying updates to take advantage of software enhancements, and since you are on the front lines of the 3PL industry, we are always seeking your feedback to help us improve the value of our software and services.

## Breakout Sessions

### **Management / Sales**

#### **Business Continuity / Disaster Recovery**

*Geoff Greenhill*

Are you ready when disaster strikes? The threats are real and growing. In addition to storms, theft and accidents, cyber threats are also on the rise.

#### **Business Intelligence – Geoff Greenhill**

Discussion of Revenue and Profitability analysis by Client, warehouse, etc. Discussion and Demonstration of Key Performance Indicators, Dashboards, Client Reports Cards

#### **Project Management – Adam Cohen**

To keep projects moving, it is important for a dedicated project manager to oversee project milestones, timelines, and budgets, and ensure that the stakeholders are kept in sync. Learn about Camelot's project management through success stories and an overview of our services.

### **Operations & IT Breakout Sessions**

#### **Advanced Order Processing – Raven Anderson**

As the demand for outsourced order fulfillment increases, your Camelot WMS is up to the task. This session focuses on inventory visibility, Reorder Points, Backorders/Shortages, Returns and more.

#### **Tips and Tricks – Javier Rodriguez**

This session is all about how to streamline processing and present information in a way that is most relevant to you and your clients. Excalibur offers powerful features that can streamline your overall workflow. We will review some of these features and highlighting their usefulness in day-to-day processing.

#### **Software Development – Tyler Overcash**

An overview of programming in Excalibur for the technical and non-technical alike. This session will explore the building blocks of the software, including the services that Camelot can provide to enhance and extend functionality, as well as Do-It-Yourself options for the more hands-on System Managers.

# 2018 CAMELOT USER CONFERENCE REGISTRATION FORM

Please complete one form per company.

REGISTRATION FEES	PRICE	QTY	SUB-TOTAL
Early Bird Registration before July 31st	\$350	_____	_____
Regular Registration after July 31st	\$450	_____	_____
Royal Services Discount (1 per company) <small>(If your company has a Royal Service Agreement)</small>	\$350 (Credit)	_____	_____
Multiple Attendee Discount (1 per additional person)	\$100 (Credit)	_____	_____
Training Day (Wed Oct. 24 9am - 5pm)	\$400	_____	_____
			<b>TOTAL</b> _____

## ATTENDEE INFORMATION

Company: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_

Attendee Name: \_\_\_\_\_ Email: \_\_\_\_\_

## HOTEL ACCOMODATIONS

This year's User Conference will be held at the Crowne Plaza Hotel in South Charlotte. Please book your hotel reservations directly with the hotel. We have a room block with a low rate of \$139 +tax per night. Rooms at this rate are limited and available is on a first come, first serve basis. So reserve yours now!

Reference: Camelot Consulting

Block Room Rate: \$139 +tax

**Book Hotel**

Phone: (866) 380-0612

## RETURN FORM

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Camelot 3PL Software  
10020 Park Cedar Drive  
Charlotte, NC 28210

## RETURN PAYMENT (CHECK)

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Charlotte, NC 28210

**QUESTIONS:** Casey Robinson  
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